

# Biopesticides for sustainable agriculture

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# Drivers of change

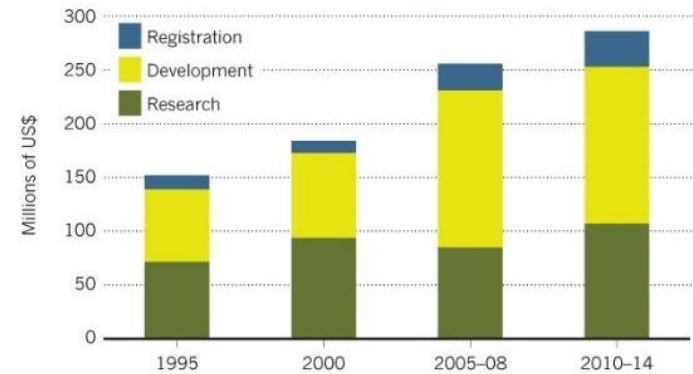
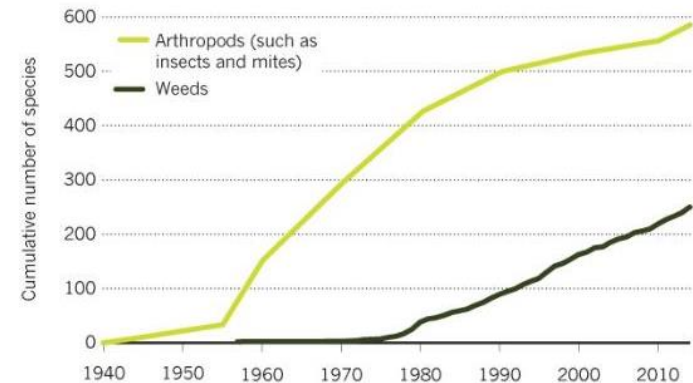
Moving from a chemical inputs approach to a more biological and ecosystem health approach are driven by many factors:

Societal- health and environmental issues of chemical inputs.

Regulatory- withdrawal of registration for existing pesticides, residue issues

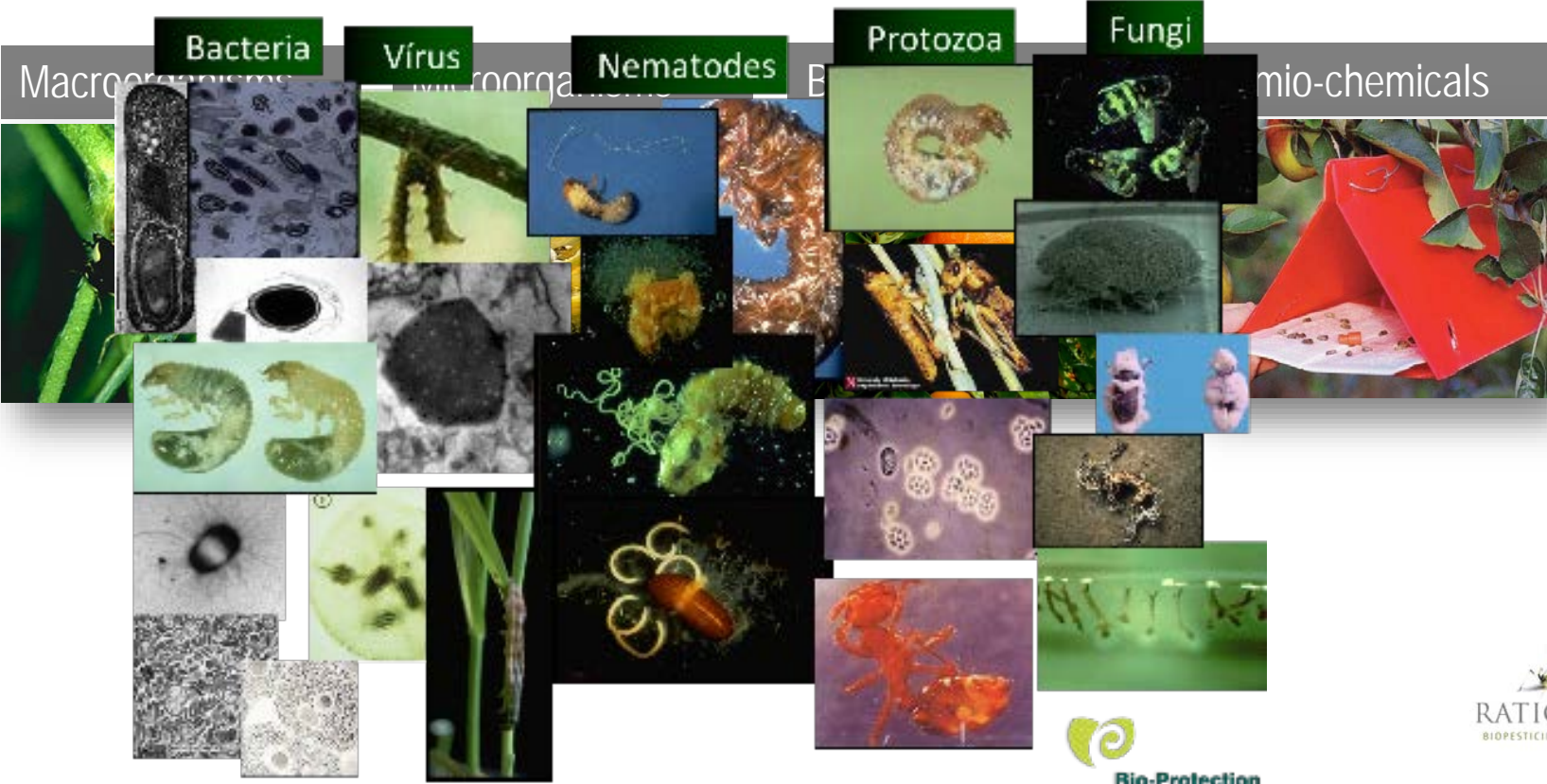
Economic- markets demanding less input foods

## Increases in pests



## Increases in cost of new synthetic pesticides

# Bioprotectants



# Biopesticide

“A pesticide in which the active ingredient is a virus, fungus, or bacteria, or a natural product derived from a plant source. A biopesticide's mechanism of action is based on specific biological effects and not on chemical poisons”



# Approaches to using microbes

Inundative (biopesticides)

Inoculative (point release)

Classical (exotic with point introduction)

Conservation (habitat management)



# Four “eras” of biopesticide development

## 1) 1950 – 1980:

**Visionary entrepreneurs:** Non-proprietary, public domain, Low regulatory costs, Quality control issues, Small, niche markets, < \$20 million/year globally, Low profitability

## 2) 1980 – 1995:

**Irrational exuberance:** Extraordinary optimism, Mainstream markets, Diverse spectrum of products, Demise of chemical, industry predicted

## 3) 1995 – 2012:

**Practical niche advancements:** Incremental gains

## 4) 2012-?

**The second coming:** The big players get involved. Regulatory and public pressure changes market needs



# Changing economics of biopesticides

## Biopesticide Industry Transaction Highlights 2012 – 2013

- Bayer CropScience acquired Agraquest for \$US 425M
- BASF acquired Becker Underwood for \$US 1 Billion
- Valent BioSciences acquired Pace Intern. for \$US 65 M
- Bayer CropScience acquired Prophyta for undisclosed value
- Marrone BioScience IPO acquiring market cap of \$US 321M
- Syngenta acquired Pasteuria BioScience for \$US 86M +\$ 27M

A shift to Biological agents - Global markets



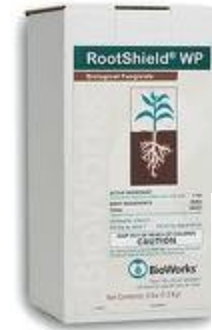
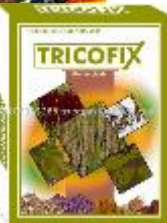
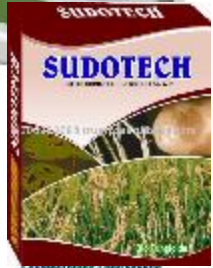
# Some successes

## Bacterial genera

- Spore-forming bacteria eg. *Bacillus*
- Fluorescent *Pseudomonas* species

## Fungal species

- Multiple bioactive species
- Multiple modes of action
- Hundreds of commercial products



RHAPSODY

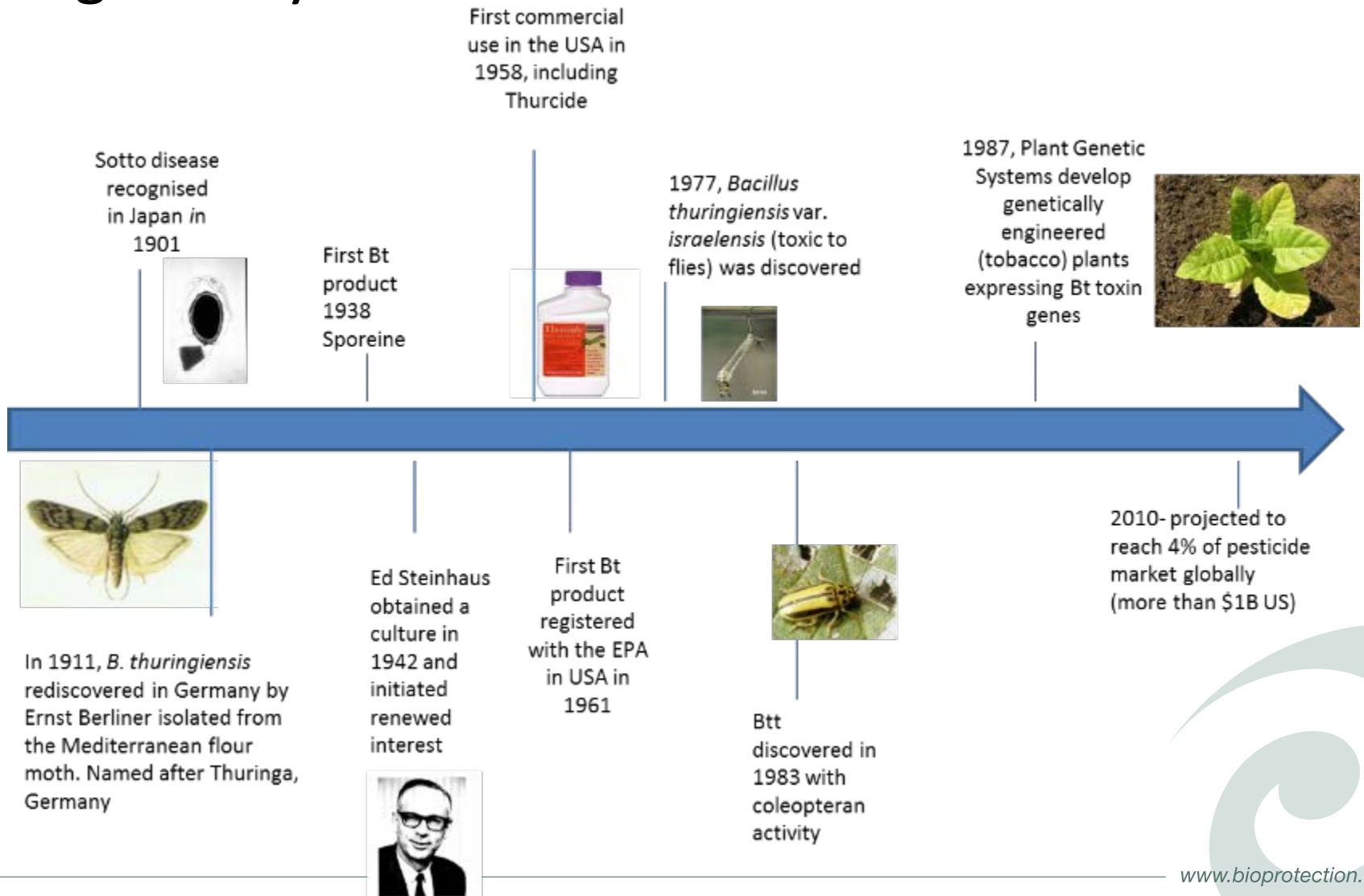




# Bacillus thuringiensis: a success story



## Long history of safe use



# Some perceived issues

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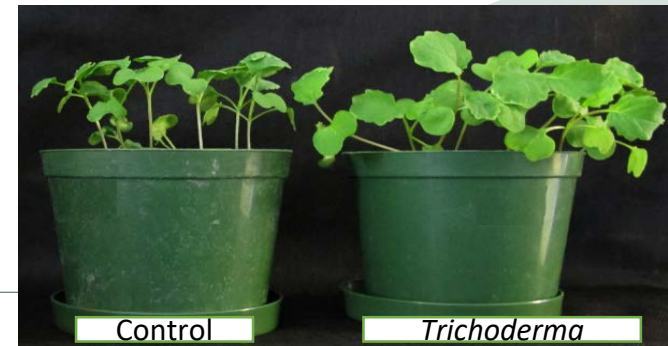
- Lack of highly virulent strains.
- Slow to kill.
- Environmental constraints.
- Lack of suitable stage for mass production or application.
- Complex life cycles
- Complex handling requirements.
- Variable effects, due to any combination of the above.
- Expensive
- High production and research costs.
- Lack of profits.
- Regulatory constraints.
- Problems with formulations and marketing.
- Expectations are often of a chemical equivalent:  
fast-acting, cheap and broad spectrum.



# Multiple activities of biopesticides

Many microorganisms used in biopesticides also deliver a number of additional benefits beyond virulence to a primary target.

- Bioactive production, stimulation of new biosynthesis of phytochemicals
- Enhanced uptake of soil macro- and micronutrients
- Antagonistic activity against plant pathogens
- Endophytic, protection against diseases, drought tolerance



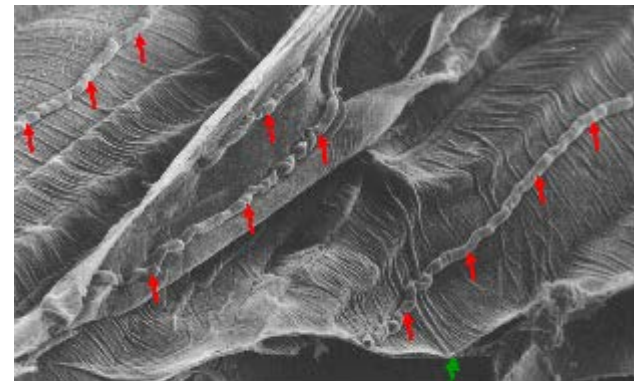
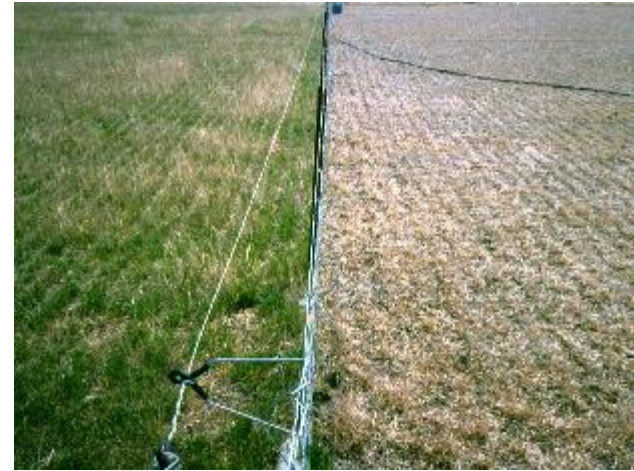
# Endophytes as specialised biopesticides

Endophytes are microbes that live inside plant tissues but don't cause disease

Enormous diversity of microbes capable of endophytic colonization, some with biocontrol capability

Benefits include:

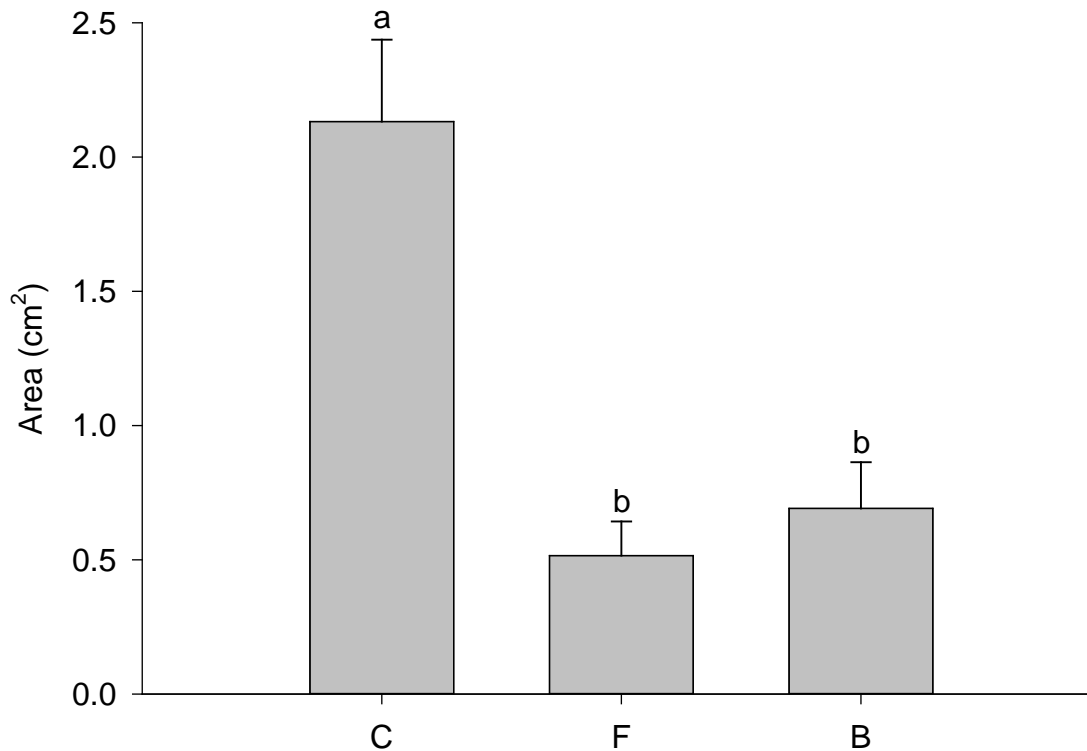
- cheaply introduced into seeds, tissue culture plantlets and other propagating material
- Avoids effects of external abiotic and biotic environment.
- Can also have additional beneficial properties, such as accelerating seedling emergence, promoting plant growth and tolerance to adverse conditions



Fungal endophyte + Grass Plant

Endo = within - Phyte = plant

# *B. bassiana* as an endophyte reduces plant disease



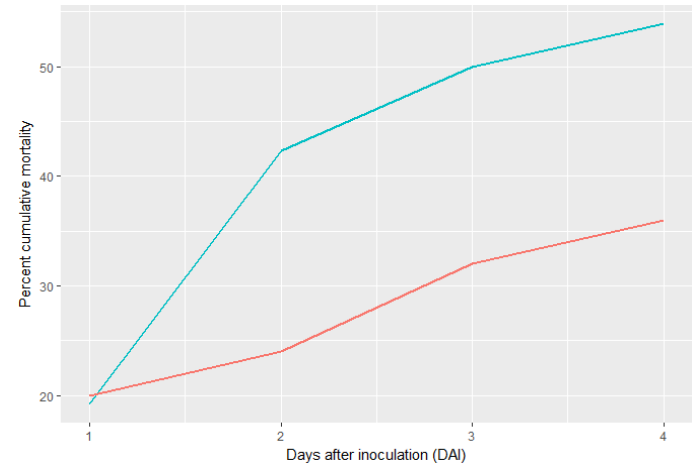
Area of leaf infected with *Sclerotinia sclerotiorum* measured in *Beauveria bassiana* colonised (F = FRh2 and B = BG11) and control (C) *Arabidopsis thaliana* plants 5 days post infection.



# Multiple agents-largely unexplored

Can be used to broaden host spectra, enhance efficacy (synergism) or target multiple insect morphs

Has not received much study (considered expensive to implement as a biopesticide approach)



Comparison of the observed (blue line) and expected (red line) Diamondback moth cumulative larval mortality two biocontrol agents.

# Integrated pest management approaches

Has been promoted as the approach for decades, but really only practised sporadically or in specific, often industry regulated areas.

Many academic examples of how using multiple strategies can work.

Biopesticides fit IPM systems well, usually being compatible with other biologically based controls (e.g. parasitoids/predators).

Needs incentives to move into large scale use.



# The Plant Microbiome

## Using Biodiversity to Grow More

The BioAg Alliance, a partnership between Novozymes and Monsanto, researches beneficial microbes like bacteria and fungi that have a huge impact on a plant's growth and health.

**PHYLLOSHERE (Above ground microbial habitat)**  
A plant's leaves and stems can have up to 10 million microbes on each square centimeter.

A plant's roots encourage nearby beneficial microbes by providing a food source.

**RHIZOSPHERE (Soil near roots)**  
1 gram = up to 10 billion microbes and up to 30,000 different microbial species.

**PATHOGENIC MICROBES**  
Damage plants by causing infection or creating a harmful environment.

**COMMENSAL MICROBES**  
Influence the plant ecosystem, which then indirectly impacts the microbes and the health of the plant.

### BENEFICIAL MICROBES

- Supply plants with beneficial nutrients like nitrogen and phosphorus
- Enhance root growth, giving plants a good start and physical support
- Protect plants from disease and repel pests
- Help plants tolerate conditions like heat, flooding, and drought

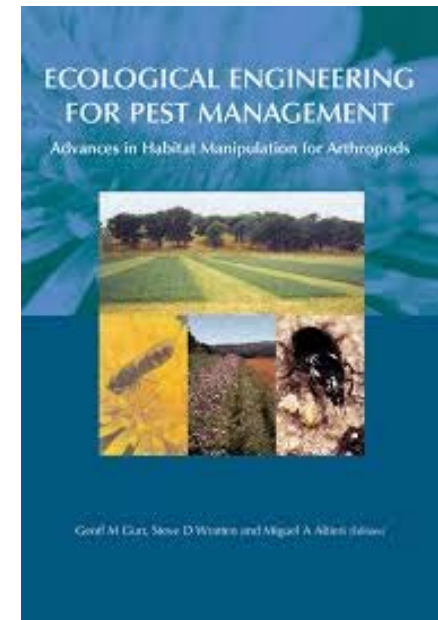


# Improving biocontrol through microbiome manipulation

Some biopesticides are applied by spray or drilling, into microbial rich environments

Insects and plants have microbial communities

We can manipulate the microbiome for better pest control and plant growth





# New companies are looking at beneficial microbiomes

PERSPECTIVE

## Research priorities for harnessing plant microbiomes in sustainable agriculture

Posy E. Busby<sup>1\*</sup>, Chinmay Soman<sup>2</sup>, Maggie R. Wagner<sup>3</sup>, Maren L. Friesen<sup>4,5</sup>, James Kremer<sup>6</sup>, Alison Bennett<sup>7</sup>, Mustafa Morsy<sup>8</sup>, Jonathan A. Eisen<sup>9</sup>, Jan E. Leach<sup>10</sup>, Jeffery L. Dangl<sup>11</sup>

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BARAH ZHANG SCIENCE 10.10.16 07:00 AM

## FARMERS ARE MANIPULATING MICROBIOMES TO HELP CROPS GROW

GETTY IMAGES

IN THE BACK of Indigo's Boston headquarters—past the gleaming new desks, past empty rooms awaiting new employees after a \$100 million fundraising round—is a giant elevator. The elevator has one main purpose: to haul dirt up by the pallet load.

Indigo is an agriculture company. But it doesn't sell seeds or fertilizer or pesticides or any of the typical products agriculture companies have made billions selling in the past century. It sells *bacteria*, as a coating sprayed onto seeds—bacteria that could replace the chemical fertilizers modern agriculture has come to rely on. And this fall, farmers are harvesting 50,000 acres of the cotton planted



Soy that has undergone drought conditions in a greenhouse. The plant on the right was treated with Indigo's microbes. Courtesy of Indigo

MICROBIOME

### This Startup Wants to Use Bacteria to Revolutionize How Our Food Is Produced

Beth Kowitz  
Feb 18, 2016



...ved that all bacteria is bad bacteria. The more and our bodies the better.

## Advancing the role of microbes in revolutionizing agriculture

Thank you for attending the Microbiome AgBioTech Summit 2017. As global food demand increases, the agricultural community is challenged to discover innovative cropping system solutions that produce more with fewer resources. The Microbiome AgBioTech Summit addressed all factors central to taking an idea from discovery to the grower's field.

[Find out more.](#)

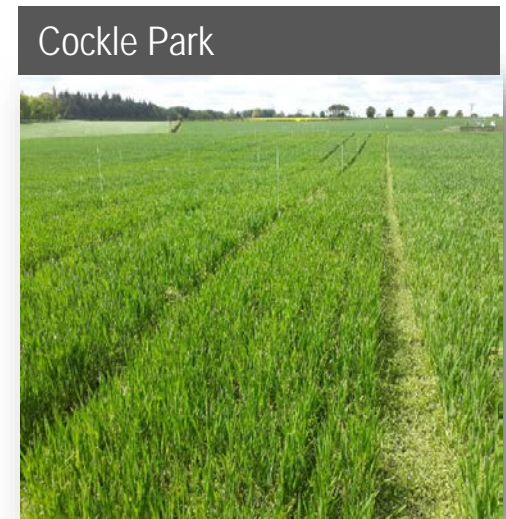
**Are you based in Europe? Take a look at the Microbiome AgBioTech Europe – September**



# Biologicals for disease and pest control: a farmer led case study

## Trial sites

<https://www.crophealthnorth.co.uk/>

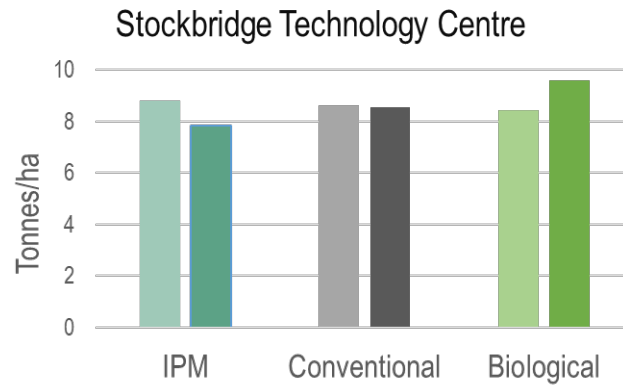
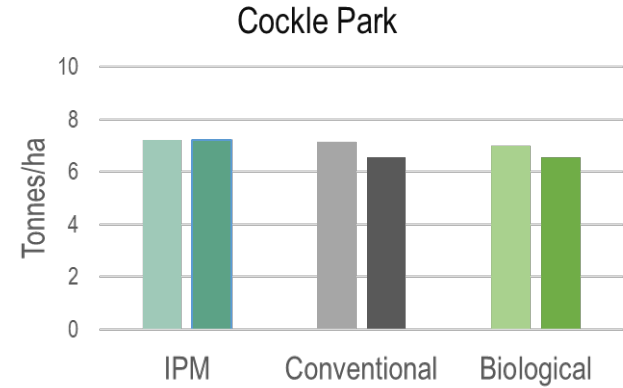
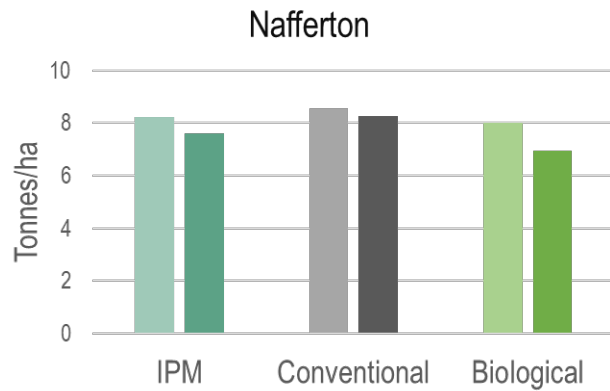


*“are looking at alternatives with more emphasis on enhancing the health of crops rather than treating disease”.*



# Wheat

## Yield data - 2018



Variety  
Left column = Leeds  
Right column = Skyfall



# Can we engineer better biopesticides? Example: entomopathogenic fungi

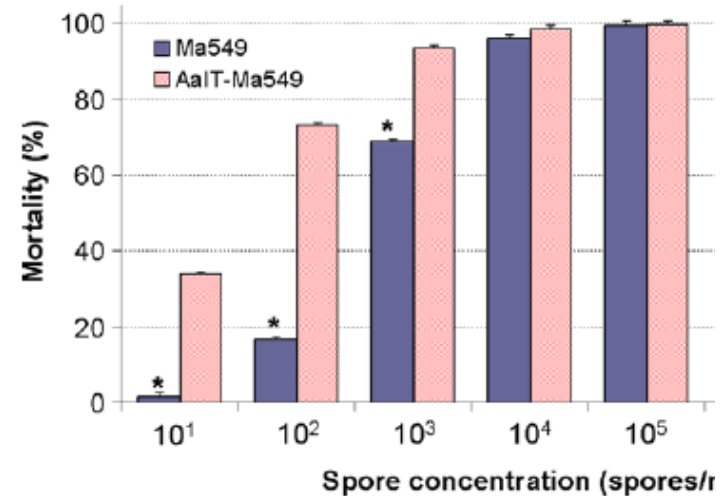
*Beauveria* modified to express scorpion toxin against caterpillars,

15 fold increase in mortality

- 40% decrease in time to kill

• *Metarhizium* with scorpion toxin-increase in virulence over wild-type:

- 9x against mosquitoes,
- 22 x against caterpillars,
- 30x against coffee borer beetle.



Mortality of coffee berry borer adults challenged with *Metarhizium anisopliae* wild-type and transgenic

Monica Pava-Ripoll et al. 2008



© Milan Kofinek

# Biocontrol approaches are more successful than recognised

Microbials applied for pest control are living organisms, applied to living plants.

- Plant growth promotion
- Disease and insect control
- Integrated pest management
- Microbial community composition (long-term sustainability)
- Marketable crop

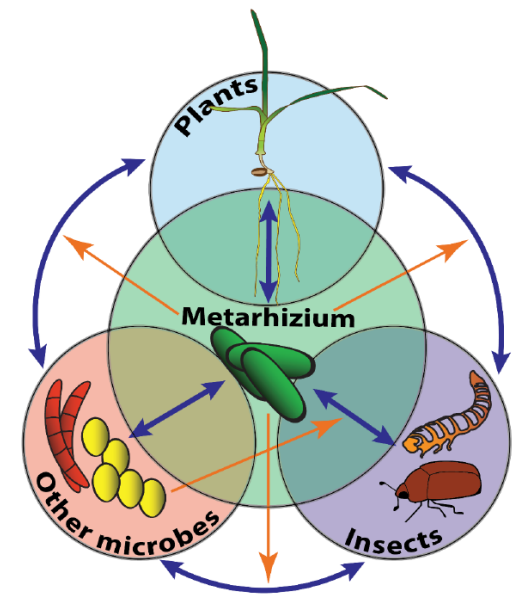


Figure 4: Illustration depicting several trophic interactions that may occur between *Metarhizium* spp. and other organisms. Blue arrows represent direct interactions and orange arrows represent indirect interactions. Diagram by C. A. Keyser

*Toitū te marae a Tāne*  
*Toitū te marae a Tangaroa*  
*Toitū te iwi*

*If the world of Tāne (all living things on land) endures*  
*If the marae of Tangaroa (the lakes, rivers and sea) endures*  
*The people endure*



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